

Request for Information (RFI)-

Submit a proposal to establish a biotechnology incubator in Haifa

1. According to Directive 8.22 (hereinafter – Dir-8.22) issued by the Director General of the Ministry of Industry, as of 01/01/2013, the biotechnology incubator committee will select through a tender process a franchisee to establish a biotechnology incubator. The tender process will be published in the press and on the Ministry of Industry website.
Attached as Exhibit A, is the Dir-8.22 as published by the Ministry of Industry.
2. The Haifa Economic Corporation Ltd. is a municipal corporation wholly owned by the Haifa Municipality (hereinafter – the company) is establishing a life sciences industrial park in its bid to develop a life sciences and biotechnology industry in Haifa. The Haifa Life Sciences Park will house biotechnology companies and will be situated on the southern outskirts of Haifa near the scientific industrial center (MATAM PARK).
3. Additional information regarding the Haifa Life Sciences Park can be found at www.haifalsp.com.
4. The company is considering participating in the establishment of a biotechnology incubator and/or allocating a dedicated location for the incubator in Haifa.
5. To this end, the company is interested in receiving information from entities (individuals or corporations) who wish to submit proposals for the establishment of a biotechnology incubator in accordance with the Dir-8.22.
6. In accordance with Dir-8:22, the franchisee chosen in the tender process will establish and operate a biotechnology incubator that meets the specifications in Article 5. This includes the correct environment, infrastructure, appropriately trained staff and related measures to allow entrepreneurs to execute projects in the incubator.
7. **Prerequisites for applicants applying to be partners in the biotech incubator joint venture:**
 - a. Must be able to enter the Office of the Chief Scientist (OCS) tender as an independent entity and meet all the bidding conditions defined in the OCS tender, including all the conditions contained in Section 5.11 of the Dir-8.22 or alternatively, they must be authorized representatives of such qualified bodies.
 - b. Must have the appropriate experience in operating technology companies in the life sciences sector. In accordance with the provisions of Dir-8:22, preference will be given to biotechnology companies in general and in particular to start-up companies. In addition, among the franchisee shareholders there should be entities with proven experience and abilities in R & D, manufacturing, investment, and entrepreneurship in the life sciences sector in general and biotechnology in particular.

- c. Must be financially viable and be able to prove that they have funding capabilities required in accordance with the provisions of Dir-8.22.
8. Information and references submitted will be examined by the company's board of directors and /or a committee authorized by the board of directors.
9. To remove any doubt, it is confirmed that the company will not make contact with any of the applicants to this proposal or submit a bid in a tender process published by the Ministry of Trade and Industry to select a franchisee to establish a biotech incubator in accordance with the dir-8.22.
10. The company reserves the right to request additional information from applicants as it deems fit.
11. Applications must be submitted no later than 15:00 on 20/01/2013, in a sealed envelope to the Haifa Economic Corporation Ltd. at Matam Tower 3 in Haifa.
12. The application must include the following information / documents:
Name of applicant, applicant's legal status, contact name, address, email, phone, brief description of the entity including goals, size and principal activity, description of experience and expertise of the applicant according to the instructions in Dir- 8.22.

Queries can be emailed to Mr. Moti Meir at - moti@hec.co.il or he can be contacted via mobile - 972-54-9911212 or telephone - 972-4-8550150 ext 72.

13. The company is not obligated to answer questions.
14. To remove any doubt, this RFI is only an invitation to bid and is not part of the tender process. As such, there is no obligation to respond to any of the applicants. The purpose of the RFI is to solely gather information, upon which the company will decide on how to proceed.
15. The company reserves the right to use the information received as a consequence of this RFI to compile a list of potential applicants to the tender, at its sole discretion, however it should be understood that the submission of information provided in this RFI is not a prerequisite for participation in the tender process when the company decides to publish such a process.
16. The Company, at its sole discretion, reserves the right to take any legal action at any stage against applicants or their representatives.
17. If the Company decides to conduct a tender process in the future, it shall be entitled, at its sole discretion, to change or add terms and conditions.
18. Note that any changes and / or clarifications and / or delays in this application process will be posted on the company website. It is the responsibility of the respondents to check the site for any changes.

Sincerely,

Haifa Economic Corporation Ltd